



# Roadmap to a Thriving Legal Practice

4 Sept 2013 (Wednesday) | 2:30 pm to 4:30 pm

Raja Aziz Addruse Auditorium  
Bar Council, 15 Leboh Pasar Besar, 50050 Kuala LumpurTraining Category: General  
Practice Area: General**Registration fees**Members of the Bar RM30 | Non-Members RM50  
Pupils in Chambers RM30 | Law Students RM30**CPD code: 04092013/BC/BC1157/2**

2 CPD points

Most business people are constantly juggling quality service delivery and obtaining new clients. This is a common dilemma and frustration faced by many small and medium enterprises ("SMEs"), including those in the professional service industries. The Bar Council Continuing Professional Development Department is organising a talk that will help you discover how to break out from this conundrum and build your practice to its highest potential despite limited time and resources. Discover simple and practical ways to leverage your practice and attract more clients. Learn how to get the right plan to get it running at full throttle.

Registration for the talk will begin at 2:00 pm.

**About the Speaker**

**Peter Lam** is an expert in teaching business leaders and their teams to apply what they have learnt to the work they do, for the results they want. For more than two decades, he has empowered people to achieve better results and top performance in business, sales, marketing, teamwork, money and life. He is the founder and managing partner of Business and Success Mastery Academy, a Malaysian sales and business development company that helps entrepreneurs and organisations increase sales, improve profitability and build high-performance teams.

Peter Lam began his career in advertising and marketing and has over 20 years' senior management experience with Fortune 100 companies, such as Unilever, Kraft Foods, and Ogilvy & Mather. He has designed and implemented executive education and coaching programmes for Petronas, Maxis, Citibank, UMCCed, the Arab-Malaysian Group, and the Ministry of Higher Education.

He was awarded the Action Man Asia-Pacific Award in 2007 for being the first Platinum Mentor Coach in Malaysia. Peter Lam is one of the most gifted and exciting speakers in Malaysia. He has helped hundreds of entrepreneurs and their teams and has been known to shake-up the status quo, change behaviours and achieve unprecedented results. He is passionate and committed to helping business leaders, corporations and ordinary people succeed and achieve results.

\*Training Category:  
General | Suitable for all Members



Organised by Bar Council  
15 Leboh Pasar Besar  
50050 Kuala Lumpur  
Tel No: 03-2050 2050

**I would like to register for the event (all fields must be completed):**

Name: \_\_\_\_\_

Email Add: \_\_\_\_\_

 Member     Law Student     Pupil in Chambers     Non-Member  
(Tick where applicable)

Membership No (for Members of the Bar only): \_\_\_\_\_

Name of Firm/Organisation: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Tel No: \_\_\_\_\_ Fax No: \_\_\_\_\_

Date: \_\_\_\_\_ Signature: \_\_\_\_\_

**Payment options:**

- (1) Direct deposit to Hong Leong Bank Berhad, No 9 Jalan Tun Tan Cheng Lock, 50000 Kuala Lumpur (Account: 283-00-00108-6; SWIFT code: HLBBMYKL);
- (2) Cheque or bank draft, payable to "Bar Council"; or
- (3) Cash payment, at the ground floor of the Bar Council Secretariat.

All payments must be made in advance of the event, and include all bank charges. Registration will be confirmed once proof of payment is provided by email or fax, and full payment is received.

Places are limited and registration is on a first-come, first-served basis.

Cancellations must be made in writing. There will be no refunds for cancellations made after **30 Aug 2013 (Friday)** but substitutions are allowed. The organiser reserves the right to modify, cancel or postpone the event, should circumstances arise that make such action necessary, whereupon all registration fees paid will be refunded.

Points for the Continuing Professional Development ("CPD") Scheme will not be awarded to Members of the Bar who arrive more than 15 minutes late, are not present throughout the event, or leave before its scheduled end.

Please direct all correspondence (including completed registration forms and proof of payment) and enquiries to:

**Mohd Fazli Rosman** (03-2050 2105; cpd@malaysianbar.org.my); or  
**Vilashini Vijayan** (03-2050 2095; cpd@malaysianbar.org.my)  
Fax No: 03-2050 2112

\* Please note that the parking lot beside the Bar Council building has been closed due to ongoing construction.